

## Message Text

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51

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 OPIC-03 XMB-02 FEA-01 AEC-05

AID-05 CEA-01 CIAE-00 CIEP-01 COME-00 DODE-00 FPC-01

H-01 INR-07 INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03

RSC-01 SAM-01 OES-03 SP-02 SS-15 STR-01 TRSE-00

FRB-03 /083 W

----- 027246

R 241537Z JAN 75

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 5856

C O N F I D E N T I A L MEXICO 0728

PLS PASS DIA

E.O. 11652: GDS

TAGS: ENRG, MX, UY

SUBJECT: URUGUAYAN OIL NEGOTIATIONS IN MEXICO

REF: MEXICO 9168

1. REPORTS OF RENEWED URUGUAYAN INTEREST IN MEXICAN OIL WERE CONFIRMED BY MEMBER URUGUAYAN NEGOTIATING TEAM WHO VISITED EMBASSY DATT.

2. URUGUAY APPARENTLY HOPED TO RENEW CONTRACT WITH PEMEX (SEE REFTTEL) AT TERMS BELOW CURRENT MARKET PRICE.

3. ACCORDING TO SOURCE, MEXICO DECLINED TO SELL AT BELOW PREVAILING PRICE (BELIEVED TO BE \$11.25 PER BARREL), ALTHOUGH URUGUAYAN OFFICIALS HAD APPARENTLY BEEN LED TO BELIEVE THEY WOULD RECEIVE BETTER TERMS.

4. URUGUAY HAS, FOR THE MOMENT, DECLINED TO ACCEPT PRESENT PEMEX TERMS IN BELIEF THEY CAN SECURE OIL AT LOWER PRICE  
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FROM AN UN-NAMED VENEZUELAN COMPANY.

NEGOTIATING TEAM WILL REPORTEDLY DISCUSS TERMS OF SALE  
WITH COMPANY IN MIAMI, 24-25 JANUARY.

5. DATT REPORTS URUGUAYANS FEEL MEXICANS HAVE NOT ACTED  
IN GOOD FAITH AND HAVE TREATED THEM SOMEWHAT SHABBILY IN  
COURSE OF NEGOTIATIONS.  
JOVA

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM, TRADE, PRICES, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MEXICO00728  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750027-0923  
**From:** MEXICO  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750123/aaaaaуда.tel  
**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 MEXICO 9168  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <10 SEP 2003 by BoyleJA>; APPROVED <04 NOV 2003 by GolinoFR>  
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05 JUL 2006

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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** URUGUAYAN OIL NEGOTIATIONS IN MEXICO  
**TAGS:** ENRG, MX, UY  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006